



SOVEREIGN INSTITUTE OF PROFESSIONAL TRAINING

**Banking
Training,
Short
Courses, And
Nationwide
Placements.**

SIPT is a modern Finishing School that prepares professionals for the **BSFI/KPO industry**, mainly by providing **Counseling, and Professional Training.**

About SIPT

- **Sovereign Institute of Professional Training** is a Training Institute that provides **professional training for jobs in BSFI Domain**. We provide Training, Counseling and Coaching to help you succeed.
- At **Sovereign Institute of Professional Training**, we take pride in our team of instructors, each bringing over 26 years of invaluable experience to the table. Our instructors have retired from PSU and private sectors banks, including positions higher than GM. Their wealth of knowledge and expertise ensures that our students receive top-notch education and practical insights, setting them on a path towards success in their chosen fields.
- Managed by **BFSI Professionals** boasting a collective experience of 100 years in the BFSI domain, **SIPT** is committed to shaping the next generation of skilled and adept professionals.



Placement
Record

95%



Salary
Range

2.5 – 9 LPA



Our
Recruiters

50+

What Could You Become?



Financial
Analyst



Investment Banking
Analyst



Data
Analyst



Money Market
Analyst



Certified Bank
Ready Program



Process
Analyst



KYC AML
Analyst




Business
Analyst



Data Science
Analyst



Loans & Cards
Analyst Program

 981-846-3900

 www.sipt.co.in

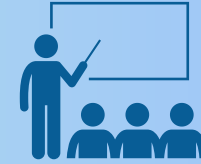
 contact@sipt.co.in



SOVEREIGN INSTITUTE OF PROFESSIONAL TRAINING



Program Duration
1.5- 2 Months



Program Delivery
Live Classes



Industry Specialised
Mentors



Support Assistance
24/7



Online Course Data
PDF Available



SIPT Clients





SOVEREIGN INSTITUTE OF PROFESSIONAL TRAINING



Our Mission

Our mission is to inspire and empower the youth to build successful careers in banking and finance by providing them with world-class education and supportive learning environments.

By transforming the lives of the youth by making them employable and providing quality manpower to the banking and finance industry, we strive to become India's most trusted banking educational institution.



Our Vision

Certificate on Completion!

Upon Completing The SIPT Banking Course, You Will Receive An Industry-Recognized, Internationally Accredited Certificate Of Excellence.





Curriculum

We Have 11 Types of Course

- KYC / AML Analyst Program
- CBRP – Certified Bank Ready Program
- CIBP – Certified Investment Banking Program
- Loans & Cards Analyst Program
- Communication Skills
- Data Analyst
- Data Science Analyst
- Money Market Analyst
- Process Analyst
- Business Analyst
- Financial Analyst

- **KYC / AML ANALYST PROGRAM**

The KYC/AML Analyst Program recently launched by SIPT provides aspiring candidates with a chance to excel in this growing field for the next 25 years.

Upon finishing the one-month training program, participants will gain deep knowledge of KYC/AML Verticals and can explore various back-end analyst roles in banks and MNCs.

The training covers theoretical concepts and practical case studies, essential for this profile.

• KYC / AML ANALYST PROGRAM



DURATION :

The course lasts for a comprehensive 70 hours and includes case studies.



TRAINING BY :

After completing the training, individuals can choose roles as analysts or in back-end positions, both in multinational companies (MNCs) and banks.



HANDS-ON EXPERIENCE :

The program provides opportunities to indirectly work for foreign banks, with potential on-site work opportunities.

Program Coverage

KYC

- KYC Introduction
- KYC Guidelines
- Types of KYC's
- Mandatory Reporting by Banks
- KYC for Different Account Types

AML

- AML Compliance Program
- Sanction Screening
- Role of CDD and EDD
- AML – Red Flags
- AML – Emerging Trends

Money Laundering

- Black Money Sources
- ML Basics & Role of Shells
- ML Steps
- ML Traditional Techniques
- ML In Financial Markets

- **CBRP – CERTIFIED BANK READY PROGRAM**

Upon completing the extensive 2-month training program, candidates will be eligible for various roles in branch banking operations such as Teller Executive, Welcome Desk Officer, Remittance Officer, Cheque Clearing Officer, and more.

In addition to covering all aspects of banking, the CBRP Program emphasizes soft skills and cross-selling of third-party products, which are essential in branch operations.

The program is meticulously structured to meet all prerequisites for these roles, enabling SIPT candidates to seamlessly integrate into the bank with minimal additional training required.

• CBRP – CERTIFIED BANK READY PROGRAM



DURATION :

The program spans 150 hours over 2 months.



TRAINING BY :

The training is conducted by domain specialists, senior bankers, and ex-bankers.



HANDS-ON EXPERIENCE :

Participants will receive hands-on training with Finacle software.

Program Coverage

Banking Basics

- Banking Overview
- Banking Operations – Deposits
- KYC Guidelines in Banking
- Teller Operations
- Financial Inclusion
- Retail, Business & NRI Banking

Products & Services

- Loans Types & Basics
- Paper Based Payments
- Electronic Payments
- Debit & Credit Cards
- Cheque Clearing Operations
- Customer Service

Third Party Products

- Financial Markets Basics
- Stocks & Bonds
- Mutual Funds as Investment
- Insurance Basics & Types
- Sales of third-party products

- **CIBP – CERTIFIED INVESTMENT BANKING PROGRAM**

The CIBP Program by SIPT presents aspiring investment bankers with a fantastic opportunity to join leading financial institutions and KPOs in the investment domain.

Upon completing the 2-month training program, participants will acquire in-depth domain knowledge of capital markets and related verticals.

The training provided in this program encompasses both theoretical concepts and practical case studies to implement the acquired knowledge effectively.

• CIBP – CERTIFIED INVESTMENT BANKING PROGRAM



DURATION :

The program consists of an extensive 120-hour training.



TRAINING BY :

The training is provided by domain specialists who have previous experience in the investment banking industry.



HANDS-ON EXPERIENCE :

Participants will receive comprehensive training covering a broad spectrum of topics, including additional financial planning training.

Program Coverage

Investment Basics

- Financial Markets Overview
- Financial Markets Components
- Capital Markets
- Bond Markets
- Money Markets
- Investment Importance & Need

Investment Products

- Basics of Stocks
- Stock Markets
- Bonds as Investment
- Mutual Funds
- Govt Bonds & T-Bills

Financial Planning (FP)

- Financial Planning Need
- Financial Planning Basics
- Components of a FP
- Wealth Management
- WM Vs FP

- **LOANS & CARDS ANALYST PROGRAM**

The Loans & Cards Analyst Program offered by SIPT provides candidates with the opportunity to launch their careers in underwriting and fraud backend profiles in both banks and MNCs.

Upon completing the 1-month training program, participants will acquire focused domain knowledge of underwriting, credit cards, KYC, and fraud-related modules.

Both underwriting and fraud-related profiles are expected to remain relevant for many years to come, offering a promising long-term career opportunity through this program.

• LOANS & CARDS ANALYST PROGRAM



DURATION :

The training program spans over an extensive 60 hours.



TRAINING BY :

Participants have a dual opportunity to begin their careers in either banks or MNCs in backend roles.



HANDS-ON EXPERIENCE :

Participants will have a unique opportunity to work in fraud analyst-related roles.

Program Coverage

Underwriting

- Loans Basics
- Types of Loans
- Risks in Loans
- Creditworthiness Checks
- Underwriting Parameters & Process
- KYC Documents for Loans

Credit Cards & Fraud

- Cards Basics & Debit Cards
- Cards – Parameters
- Fraud Basics
- Fraud Types
- Frauds – Customer Diligence
- Frauds – Bank Diligence

KYC & Monitoring

- KYC Basics & Guidelines
- Transaction Monitoring Process
- Reporting Requirements
- KYC Documentation for Various Accounts
- RE-KYC, E-KYC & Video KYC

• Financial Analyst Program



DURATION :

The training program spans over an extensive 60 hours.



TRAINING BY :

Participants have a dual opportunity to begin their careers in either banks or MNCs in backend roles.



HANDS-ON EXPERIENCE :

Participants will have a unique opportunity to work in fraud analyst-related roles.

Program Coverage

CURRICULUM

- Excel & Accounting Essentials
- Corporate Finance, Financial Modelling, Forecasting And Analysis
- Business Valuation - Absolute & Comparables
- Financial Products And Markets

Program Highlights

- Interview Guarantee
- Learn Job-Relevant Skills
- Career Assistance
- Capstone Project
- Experiential Learning

Projects

- CFO Anisha's Strategic Investment
- Empowering Fitness
- Join the Croma Success Story
- Unlocking Real Estate Potential
- Unveiling Coca-Cola's Financial Future
- Explore LBO Potential

• BUSINESS ANALYTICS/ ANALYST CERTIFICATION



DURATION :

The training program spans over an extensive 60 hours.



TRAINING BY :

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HANDS-ON EXPERIENCE :

Participants will have a unique opportunity to work in fraud analyst-related roles.

Program Coverage

Program Highlights

- 180 Hours of Blended Learning
- 2+ Capstone Projects
- 50+ Assignments & Case Studies
- 4 Tools Covered
- 60+ Hours of Internship With AiVariant
- 5 Value Added Courses

Benefits

- Job Growth 25% by 2030
- Job Vacancies in India 12,185+
- Avg Salary for Business Analyst (Freshers) - 6 LPA
- India Is The Fastest Growing Business Analytics Market

• Data Science & Analytics



DURATION :

The training program spans over an extensive 60 hours.



TRAINING BY :

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HANDS-ON EXPERIENCE :

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Program Coverage

CURRICULUM

- Mastering MS Excel and Concepts of Programming
- Discovering Data Analysis
- Understanding Machine Learning with Python
- Data Engineering
- NLP and Deep Learning

Program Highlights

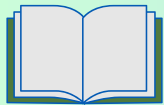
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We're molding the bankers of tomorrow.

By transforming the lives of the youth by making them employable and providing quality manpower to the banking and finance industry, we strive to become India's most trusted banking educational institution.



We Craft Our Own Learning Material



We Foster Relationships



We Open Doors to Opportunities



It's a Win-Win Situation with SIPT



What You Get By Enrolling In SIPT

- After completion of Certified Post Graduate Retail Banking program, students would understand Banking a core business function and basic principles of Retail Banking and its products.
- This program enable the students to capture dynamic realities of Financial Inclusion while emphasizing on different aspects of banking, prospecting and CASA acquisition, complaint resolution and other elements of customer service.
- For the successful completion of the program, the candidate should have 90% attendance and 70% marks in the internal exams.
- On the basis of attendance, punctuality & content knowledge, SIPT certify the candidates for Certified Retail Banking Program that enables them to work with a Bank as an Officer.
- This program enable the students to capture dynamic realities of Financial Inclusion while emphasizing on different aspects of banking, prospecting and CASA acquisition, complaint resolution and other elements of customer service

Programme Fees:
Course Fees -
60,000 + GST



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Contact Information

 981-846-3900  <https://sipt.co.in/>  contact@sipt.co.in

 <https://www.instagram.com/sipt.co.in/>

 <https://www.facebook.com/sipt.co.in>

 <https://www.youtube.com/@SovereignInstituteofProfess>

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